Asmodee USA Best Sellers Program

Revised April 2023



Great Games, Amazing Stories

Asmodee USA:

Great Games, Amazing Stories

Strong partnerships with hobby brick and mortar stores are foundational to Asmodee USA. Not only do you provide a local shopping experience for your customers to engage with our titles, you also introduce new generations of players to the tabletop hobby and support player communities with in-store activities. Our Flagship Retailer Program allows us to work together to continue making great games, while telling amazing stories.

What is the Flagship Retailer Program?

Our Flagship Program reinvests in retailers who carry our games and host in- store events and activities. We do this in the following ways:

- Rewards for growing sales in the form of additional profit margin
- Access to our demo games, which allows them to purchase games at a discount of 75% off MSRP
- Access to our Best Sellers Program and Hobby Next Initiative
- Ability to run in store Organized Play events

For additional information about the Flagship Program, please contact your sales rep or use the contact info below:

• 1-844-6-ASMODEE (1-844-627-6633)

Welcome to the Best Sellers Program!

The Asmodee Best Sellers Program enables retailers to stock Asmodee's top 35 games – a selection of our most popular, best selling titles that your customers are sure to love. In order to participate, your store must maintain stock on these titles – plus 1 case of a curated list of key new releases* that will be announced and released throughout the year – stock checks will be performed by your Asmodee Account Manager monthly. In exchange, your store receives the following benefits:

- An Additional 1% off MSRP on the Majority* of Asmodee USA Orders
- First Allocation priority
- Placement on Asmodee Store Locator (<u>Find a store near you</u>)
- Access to the Hobby Next Program

What is Hobby Next?

Hobby Next is a program available to retailers enrolled in our Best Sellers program. The goal of Hobby Next is to drive traffic into brick and mortar hobby stores. This is done through strategic early access to key releases and social media engagement. Participating in the Best Sellers Program is the only way to take advantage of Hobby Next promotions.

How do I join?

All you need to do to be enrolled in the Best Sellers Program is:

- Carry two copies of our Top 35 games and restock as they sell monthly.
- Have a monthly stock check with your Asmodee Account Manager.
- Stock 1 case of 10 Key New Releases on release or 2 cases of 5 Key New Releases on release annually.

For additional information about the Best Sellers Program and Key New Releases, please contact your sales rep or use the contact info below:

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Best Sellers Program

Key Reasons to Stock The Best Sellers

- Return on Investment We have curated this selection with the top 35 products that show the most likely return on investment for brick and mortar game stores. This is shown through the 103% on average increase in MSRP sales.
- Great Games The products featured are our best-selling games, a majority of which are the first games purchased by new customers. These games are well known worldwide for introducing brand new players to board games and will help you as a retailer create new lifelong customers.

A Wide Selection for Everyone

- The games in the Best Sellers offer variety and a range of prices, themes, and engagement levels, giving you the ability to offer titles to dedicated players, casual gamers, and first-time buyers alike.

Additional Benefits

- Participating retailers are eligible for other monthly benefits, including but not limited to: Participating retailers are eligible for other monthly benefits to help maximize potential foot-traffic and sales.

While supplies Last



Asmodee USA Best Sellers

Entire Best Sellers Line Store Name:			
Phone Number:			
	Addr	ess:	
MSRP			
\$3,157.24 Contact Name:			
Email:			
Catan	Ticket to Ride	Pandemic	Spot It
CATAN	TICKET TO RIDE		Cab
CN3071	DO7201	ZM7101	SP411
MSRP \$59.99	MSRP \$59.99	MSRP \$44.99	MSRP \$12.99
			- W
Splendor	Carcassonne	Quacks of Quedlinburg	7 Wonders
Splendor	© massume	O Cucks	WONDERS
SPL01	ZM7810	QAK00 MSRP	SV01EN
MSRP \$44.99	MSRP \$41.99	\$49.99	MSRP \$59.99
Dixit	Concept	Ramen Fury	Ticket to Ride: Europe
DIAIC	Concept	Ramon Lary	
Dixit	CONCEPT	Ramen Fary	TICKET TO RIDE EUROPE
DIX01N	CONC01	RA01EN	DO7202
MSRP \$39.99	CONC01 MSRP \$44.99	MSRP \$11.99	MSRP \$59.99
Catan 5-6 Player Expansion	Mysterium	Skull	Catan: Seafarers
CATAN			CATAN
5-6 PLAYER	MYSTERIUM MYSTERIUM	□ □ SKVII	TATA Y EXPANSION SEAFABERS
CN3072 MSRP \$32.99	MYST01 MSRP \$54.99	SCSK02EN MSRP \$19.99	CN3073 MSRP \$59.99

Love Letter Small World Mysterium Park Patchwork DO7901 LK3505 ZLL01 MYST04 MSRP MSRP **MSRP MSRP** \$59.99 \$34.99 \$14.99 \$29.99 7 Wonders: Duel **Canvas** Wavelength **Jaipur** SEV07 WAV01 JAIP01 CANVAS01 **MSRP MSRP MSRP MSRP** \$34.99 \$24.99 \$34.99 \$39.99 Everdell Star Wars: UNLOCK! Azul Arkham Horror LCG 2nd **Edition** STG2668EN NM6010 SWU001 AHC60 **MSRP MSRP MSRP MSRP** \$39.99 \$75.00 \$40.99 \$59.95 **Just One Sherlock Holmes: Jack Camel Up Marvel Champions The** the Ripper & West **Card Game** MC01EN JOUS01 SHEH02 PG3070 MSRP **MSRP MSRP MSRP** \$69.99 \$24.99 \$57.99 \$39.99 **Sheriff of Nottingham Choose Your Own Adven-Catan Junior** 2nd edition ture: House of Danger CYA01 CN3025 SHF004 **MSRP** MSRP \$24.99 \$34.99 MSRP

\$39.99



Bringing Games and People Together

Contact your Sales Rep today!



└ 1-844-6-ASMODEE

asmodeeUSA.com